

PBC Intergroup  
Profit Loss Comparison (Year)  
November 2023

|                              | November<br>2023.  | November<br>2022 (PY) | Change             | % Change        |
|------------------------------|--------------------|-----------------------|--------------------|-----------------|
| <b>Income</b>                |                    |                       |                    |                 |
| Direct Public Support        | 115.74             | 120.18                | -4.44              | -3.69%          |
| Group Contributions          | 4,969.48           | 4,276.18              | 693.30             | 16.21%          |
| Total Direct Public Support  | <b>\$ 5,085.22</b> | <b>\$ 4,396.36</b>    | <b>\$ 688.86</b>   | <b>15.67%</b>   |
| Investments                  |                    |                       | 0.00               |                 |
| Interest-Savings, Short-term |                    |                       |                    |                 |
| CD                           | 0.16               | 0.15                  | 0.01               | 6.67%           |
| Total Investments            | <b>\$ 0.16</b>     | <b>\$ 0.15</b>        | <b>\$ 0.01</b>     | <b>6.67%</b>    |
| Sales                        |                    | 16.00                 | -16.00             | -100.00%        |
| Books                        | 2,694.96           | 2,705.72              | -10.76             | -0.40%          |
| Literature                   | 625.56             | 540.75                | 84.81              | 15.68%          |
| Medallions                   | 1,176.35           | 805.50                | 370.85             | 46.04%          |
| Sales - Other                | 1.50               | 13.50                 | -12.00             | -88.89%         |
| Total Sales                  | <b>\$ 4,498.37</b> | <b>\$ 4,081.47</b>    | <b>\$ 416.90</b>   | <b>10.21%</b>   |
| Special Events Income        | 405.00             |                       | 405.00             |                 |
| Annual Picnic                |                    |                       | 0.00               |                 |
| Birthday Club                |                    | 33.00                 | -33.00             | -100.00%        |
| Total Special Events Income  | <b>\$ 0.00</b>     | <b>\$ 33.00</b>       | <b>-\$ 33.00</b>   | <b>-100.00%</b> |
| Total Income                 | <b>\$ 9,988.75</b> | <b>\$ 8,510.98</b>    | <b>\$ 1,477.77</b> | <b>17.36%</b>   |
| Cost of Goods Sold           |                    |                       |                    |                 |
| Cost of Goods Sold           | 503.82             | 71.24                 | 432.58             | 607.22%         |
| COGS - Books                 | 2,190.69           | 2,022.33              | 168.36             | 8.33%           |
| COGS - Literature            | 268.27             | 367.13                | -98.86             | -26.93%         |
| COGS - Medallions            | 523.33             | 403.22                | 120.11             | 29.79%          |
| Purchase Cost & Discounts    | -352.62            | -339.44               | -13.18             | -3.88%          |
| Total Cost of Goods Sold     | <b>\$ 3,133.49</b> | <b>\$ 2,524.48</b>    | <b>\$ 609.01</b>   | <b>24.12%</b>   |
| Total Cost of Goods Sold     | <b>\$ 3,133.49</b> | <b>\$ 2,524.48</b>    | <b>\$ 609.01</b>   | <b>24.12%</b>   |
| Gross Profit                 | <b>\$ 6,855.26</b> | <b>\$ 5,986.50</b>    | <b>\$ 868.76</b>   | <b>14.51%</b>   |

|                          | November<br>2023.  | November<br>2022 (PY) | Change           | % Change       |
|--------------------------|--------------------|-----------------------|------------------|----------------|
| <b>Expenses</b>          |                    |                       |                  |                |
| Contract Services        |                    |                       | 0.00             |                |
| Accounting Fees          |                    | 6.76                  | -6.76            | -100.00%       |
| Bank Charges             | 11.88              |                       | 11.88            |                |
| Costco Membership        | 104.73             | 61.60                 | 43.13            | 70.02%         |
| Credit Card Fees         | <b>\$ 116.61</b>   | <b>\$ 68.36</b>       | <b>\$ 48.25</b>  | <b>70.58%</b>  |
| Total Contract Services  |                    |                       | 0.00             |                |
| Facilities and Equipment | 185.00             |                       | 185.00           |                |
| Equip Rental and         |                    |                       |                  |                |
| Maintenance              | 42.80              | 40.00                 | 2.80             | 7.00%          |
| Exterminating            | 900.00             | 475.00                | 425.00           | 89.47%         |
| Rent Water               | <b>\$ 1,127.80</b> | <b>\$ 515.00</b>      | <b>\$ 612.80</b> | <b>118.99%</b> |
| Total Facilities and     |                    |                       |                  |                |
| Equipment                | 28.44              | 202.43                | -173.99          | -85.95%        |
| Misc. Expense            |                    |                       | 0.00             |                |
| Operations               | 427.16             | 281.71                | 145.45           | 51.63%         |
| AT&T Internet            | 274.59             | 220.96                | 53.63            | 24.27%         |
| Office Supplies          | 105.62             | 423.88                | -318.26          | -75.08%        |
| Printing and Copying     | 174.00             |                       | 174.00           |                |
| Total Operations         | <b>\$ 981.37</b>   | <b>\$ 926.55</b>      | <b>\$ 54.82</b>  | <b>5.92%</b>   |
| Payroll Expenses         |                    |                       | 0.00             |                |
| FICA and Unemployment    |                    |                       |                  |                |
| Tax                      | 303.24             | 289.69                | 13.55            | 4.68%          |
| Office Manager Salary    | 3,963.98           | 3,787.00              | 176.98           | 4.67%          |
| Paychex                  | 87.00              | 87.00                 | 0.00             | 0.00%          |
| Total Payroll Expenses   | <b>\$ 4,354.22</b> | <b>\$ 4,163.69</b>    | <b>\$ 190.53</b> | <b>4.58%</b>   |
| Special Events           | 115.86             |                       | 115.86           |                |
| ANNUAL PICNIC            | 1,097.32           | 967.91                | 129.41           | 13.37%         |
| Total Special Events     | <b>\$ 1,213.18</b> | <b>\$ 967.91</b>      | <b>\$ 245.27</b> | <b>25.34%</b>  |
| Total Expenses           | <b>\$ 6,608.44</b> | <b>\$ 5,876.03</b>    | <b>\$ 732.41</b> | <b>12.46%</b>  |
| Net Operating Income     | <b>\$ 246.82</b>   | <b>\$ 110.47</b>      | <b>\$ 136.35</b> | <b>123.43%</b> |
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